

Message Text

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PAGE 01 STATE 228029

53

ORIGIN NEA-10

INFO OCT-01 ISO-00 COME-00 EB-07 SMI-01 /019 R

DRAFTED BY NEA/ARP:JPLYLE:BH

APPROVED BY NEA/ARP:JTWINAM

COMMERCE/CAGNE:RTENNEY

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R 150613Z SEP 76

FM SECSTATE WASHDC

TO AMEMBASSY KUWAIT

UNCLAS STATE 228029

E.O. 11652: N/A

TAGS:BEXP, KU

SUBJECT: INTEREST IN KUWAITI ZOOLOGICAL GARDENS PROJECT

REF: STATE 218454

1. STATE/COMMERCE HAVE BEEN APPROACHED BY US FIRM OF MCFADZEAN AND EVERLY LTD., WHICH IS ACTIVELY PURSUING DOLS 60 MILLION TENDER TO BUILD A ZOOLOGICAL GARDEN IN KUWAIT. AFTER EXTENDED INTERREGNUM WHILE FIRM GOT NO WORD ON PROJECT'S STATUS DESPITE REPEATED LETTERS, IT HAS NOW RECEIVED A LETTER FROM SALEM I AL-MANNAI, DIRECTOR, DEPARTMENT OF AGRICULTURE, MINISTRY OF PUBLIC WORKS, BEARING THE CODE "AGRI Z-1-76-53-76" AND INQUIRING INTO MCFADZEAN AND EVERLY'S CONTINUED INTEREST IN THE PROJECT.

2. MCFADZEAN AND EVERLY HAVE QUICKLY REPLIED TO ABOVE LETTER IN THE AFFIRMATIVE AND POSED THE QUESTION OF WHAT THEY MIGHT DO NEXT TO PURSUE THIS OPPORTUNITY. SINCE US FIRM IS NOT REPRESENTED IN KUWAIT, AND SINCE THERE HAVE BEEN DIFFICULTIES IN THE PAST IN RECEIVING PROMPT REPLIES TO THEIR INQUIRIES, MCFADZEAN AND EVERLY ARE NERVOUS THAT THEIR LETTER WILL BRING NO QUICK REPLY.

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PAGE 02 STATE 228029

3. AS A ONE-TIME FAVOR TO AN AMERICAN FIRM ACTIVELY

PURSUIING A TRADE OPPORTUNITY IN KUWAIT, STATE/COMMERCE
WOULD APPRECIATE EMBASSY'S TELEGRAPHIC REPORT, BASED ON
INQUIRY WITH DEPARTMENT OF AGRICULTURE, ON WHAT MCFADZEAN
AND EVERLY SHOULD DO NEXT TO PURSUE THIS OPPORTUNITY.
ROBINSON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 15 SEP 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE228029
Document Source: CORE
Document Unique ID: 00
Drafter: JPLYLE:BH
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760348-0027
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760957/aaaabwnw.tel
Line Count: 66
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE 218454
Review Action: RELEASED, APPROVED
Review Authority: vandyklc
Review Comment: n/a
Review Content Flags:
Review Date: 01 MAR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 MAR 2004 by MaustMC>; APPROVED <23 AUG 2004 by vandyklc>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: INTEREST IN KUWAITI ZOOLOGICAL GARDENS PROJECT
TAGS: BEXP, KU
To: KUWAIT
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006